

HI REPORT 2022



OUR MISSION: TO EMPOWER YOURS





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FINANCIAL HIGHLIGHTS

| | Units | Q2 2022 | Q2 2021 | ∆ (in %) | H1 2022 | H1 2021 | ∆ (in %) |
|--------------------------------------|-------|---------|---------|-------------|---------|----------|-------------|
| Revenue | kEUR | 26,087 | 16,353 | 60% | 42,474 | 31,737 | 34% |
| EBITDA | kEUR | 1,342 | (4,073) | n/a | (3,032) | (6,214) | 51% |
| EBITDA margin (as a % of Revenue) | % | 5% | (25%) | n/a | (7%) | (20%) | 64% |
| Period Result | kEUR | (1,724) | (7,137) | 76% | (9,106) | (12,256) | 26% |
| EPS | EUR | (0.08) | (0.36) | 79% | (0.40) | (0.62) | 35% |
| Order Intake | kEUR | 22,570 | 11,305 | 100% | 39,433 | 24,746 | 59% |
| Order Backlog (As of the end of) | kEUR | 49,131 | 30,246 | 62% | 49,131 | 30,246 | 62% |



GROUP MANAGEMENT REPORT

SLM Solutions Group AG ("SLM Solutions", "SLM" or the "Company") is a forward-thinking technology Company that has consistently created world firsts in the field of metal additive manufacturing. SLM Solutions has a proud technology heritage as one of the core inventors of the process and continues to push the boundaries of additive manufacturing thanks to the creativity of the Company's global workforce, of which >40% are engineers.

PRO FORMA INTERIM CONSOLIDATED INCOME STATEMENT

The following Pro Forma Consolidated Income Statement is based on the cost of sales method of accounting which will be adopted in full beginning from the Annual Report of FY 2022. In the interim, the Company will provide a pro forma and unaudited consolidated income statement based on the cost of sales method of accounting. The restatement of prior period figures are estimated based on the best available information as of the reporting date and will be audited by KPMG AG Wirtschaftsprüfungsgesellschaft as part of the annual audit.

| (in kEUR) | H1 2022 | H1 2021 |
|-------------------------------------------|----------|----------|
| Revenue | 42,474 | 31,737 |
| Costs of goods sold | (26,153) | (18,317) |
| Gross profit | 16,322 | 13,420 |
| Sales costs | (8,676) | (8,349) |
| Administration costs | (10,778) | (11,461) |
| Research & Development costs | (5,409) | (4,402) |
| Other operating income | 2,045 | 1,279 |
| Other operating expenses | (313) | (446) |
| Earnings before interest and taxes (EBIT) | (6,810) | (9,958) |
| Interest and similar expenses | (2,516) | (2,611) |
| Interest & Other Income | 17 | 22 |
| Earnings before taxes | (9,309) | (12,547) |
| Income Tax | 203 | 291 |
| Result for the period | (9,106) | (12,256) |
| Number of shares (in '000s) | 22,704 | 19,779 |
| Earnings per share | (0.40) | (0.62) |
| Earnings before interest and taxes (EBIT) | (6,810) | (9,958) |
| Depreciation | 3,778 | 3,744 |
| | | |

(3,032)

(6,214)

EBITDA



RESULTS OF OPERATIONS

Orders

In the second quarter of 2022, SLM Solutions received orders for systems in total amounting to kEUR 22,570 (Q2 2021: kEUR 11,305). The significant increase in order intake is reflective of the robust demand environment for metal additive manufacturing. The Company continues to see a growing demand for its additive manufacturing systems as the ongoing industrialization of the technology gathers pace. During the second quarter of 2022, SLM Solutions took in a higher number of orders for its existing portfolio as compared to the corresponding quarter in 2021. Furthermore, the Company added two orders for the NXG XII 600 into the order backlog position.



Backlog

As of June 2022, SLM Solutions' order backlog position amounted to kEUR 49,131, marginally higher as compared to the end of March 2022 (kEUR 48,960) and was 62% higher as compared to the order backlog as of June 2021 (kEUR 30,246). The order backlog position at the end of the second quarter of 2022, was primarily driven by comparatively higher order intake levels for the existing portfolio as well as continued customer interest for the NXG XII 600.





Revenue

SLM Solutions generated revenues of kEUR 26,087 during the second quarter of 2022, increasing by 60% as compared to Q2 2021 (kEUR 16,353). As a result of this strong topline performance in Q2 2022, the Company posted record revenues of kEUR 42,474 for H1 2022, 34% higher as compared to the comparable period in 2021 (kEUR 31,737).

The Machine Business segment recorded revenues amounting to kEUR 32,023 during the first half of 2022, increasing by 37% as compared to the first half of 2021 (kEUR 23,381). This increase was primarily driven by the completion of the first two NXG XII 600 production systems in Q2 2022, supported by the strong performance of the existing portfolio. The impact of continued disruptions to global supply chains remained even in the second quarter of 2022, however the Company was able to maneuver past these disruptions to a considerable extent.

Revenue recognition from the After-Sales Business segment amounted to kEUR 10,451 for the first half of 2022, reflecting an increase of 25% over the corresponding period in 2021 (kEUR 8,356). The After-Sales Business segment has benefited from a concerted effort towards enhancing the value proposition to customers. As a result, the Company has seen increasing demand for consumables and other recurring as well as ad-hoc services from customers.



EBITDA

During the first half of 2022, SLM Solutions recorded EBITDA of kEUR -3,032, improving by over 50% as compared to the corresponding period in 2021 (kEUR -6,214). This improvement was primarily enabled by a strong performance in the second quarter of 2022. SLM Solutions posted an EBITDA of kEUR 1,342 for Q2 2022, a notable increase as compared to Q2 2021 (kEUR -4,073).

As a result of the strong operating leverage in the business, the bottom line was significantly benefited from the growing top line. The completion of the first two NXG XII 600 productions systems in Q2 2022 combined with the continued strength in the performance of the existing portfolio have enabled SLM Solutions to post record revenues of kEUR 42,474 during the first half of 2022. At the same time, the Company's focus on operational efficiency have helped to limit the increase in total operating costs, thereby supporting operational profitability. SLM Solutions' EBITDA was also supported by positive one-off effects such as the reversal of provisions no longer required along with foreign exchange gains as the USD appreciated considerably during the reporting period.

For the first half of 2022, SLM Solutions' EBITDA margin improved to -7% as compared to the comparable period, H1 2021 (-20%).

Operational efficiency, especially on the assembly line continues to be impacted by ongoing supply chain disruptions. However, SLM Solutions remains committed towards taking proactive steps to mitigate these disruptions.





FINANCIAL POSITION

Net Assets

| (in kEUR) | 30.06.2022 | 31.12.2021 |
|-------------------------------|------------|------------|
| Total current assets | 104,814 | 79,775 |
| Total non-current assets | 70,817 | 69,261 |
| Total assets | 175,631 | 149,036 |
| Total current liabilities | 61,214 | 84,236 |
| Total non-current liabilities | 86,689 | 32,129 |
| Total Liabilities | 147,902 | 116,366 |

Total assets as of the end of June 2022 was kEUR 175,631 (Dec 2021: kEUR 149,036). This increase in total assets was mainly driven by a higher liquidity and inventory position of the Company. As of the end of June 2022, SLM Solutions had a liquidity position of kEUR 37,093 (Dec 2021: kEUR 24,998). This increase as compared to year-end 2021 was due to the issuance of the third tranche of the Convertible Bonds 2020/2026, amounting to kEUR 30,213 during the second quarter of 2022. The balance of inventory was kEUR 35,680 at the end of June 2022, notably higher as compared to the end of December 2021 (kEUR 25,842). The inventory position build-up can be attributed to the upcoming shipments including a larger amount of the NXG XII 600s as compared to the first half of 2022.

Total Liabilities as of June 2022 amounted to kEUR 147,902 as compared to year-end 2021 (kEUR 116,366). Total non-current liabilities increased as a result of the issuance of the third tranche of the Convertible Bonds 2020/2026. Additionally, during the second quarter of 2022, holders of the Convertible Bond 2017/2022 with a notional value of EUR 29.8 million exercised their right to early redemption in October 2022. Therefore, while this portion of bonds remain classified under current liabilities, the remaining portion of bonds with a maturity date of 11 October 2024, have been reclassified from current liabilities to non-current liabilities as of June 2022.



Cash Flow

| (in kEUR) | H1 2022 | H1 2021 |
|----------------------------------------------------------|----------|----------|
| Net cash flows from operating activities | (10,531) | (11,138) |
| Net cash flows from investing activities | (5,239) | (4,255) |
| Net cash flows from financing activities | 27,542 | 11,778 |
| Net increase / (decrease) in cash and cash equivalents | 11,772 | (3,614) |
| Change in financing funds due to exchange rate changes | 323 | 225 |
| Cash and cash equivalents at the beginning of the period | 24,998 | 18,864 |
| Cash and cash equivalents at the end of the period | 37,093 | 15,475 |

Net cash flows from operating activities during the first half of 2022 was kEUR -10,531, an improvement as compared to H1 2021 (kEUR -11,138). This improvement was primarily due to the business' improved operational profitability, which was partially offset by other operating cash flows. Especially during the second quarter of 2022, SLM Solutions' operational profitability benefitted from a higher topline combined with the business' strong operating leverage. As a result, the Company posted an EBITDA of kEUR -3,032 for the first half of 2022, an improvement of over 50% as compared to H1 2021. This was further complemented by a decrease in receivables and partially offset by other factors such as an increase in inventory levels, decrease in payables and other liabilities.

Net cash flows from investing activities during the first half of 2022 was kEUR -5,239, a higher cash outflow in comparison with the corresponding period in 2021 (kEUR -4,255). This increase was driven by a higher level of investments into product development. Capitalized outlays in this regard amounted to kEUR 4,640 during H1 2022, higher by 24% as compared to the first half of 2021 (kEUR -3,743).

Net cash flows from financing activities during the first half of 2022 amounted to kEUR 27,542, as compared to H1 2021 (kEUR 11,778). During the first half of 2022, SLM Solutions issued the third tranche of the Convertible Bonds 2020/2026 amounting to kEUR 30,213. This cash inflow was offset by other financial cash outflows including interest payments, loans and finance lease repayments.

As a result at the end of the first half of 2022, SLM Solutions' balance of cash and cash equivalents increased by kEUR 11,772, as compared to a decrease during the corresponding period in 2021 (kEUR - 3,614). As at the end of June 2022, and including the effect of exchange rate changes, SLM Solutions had a balance of cash and cash equivalents of kEUR 37,093.



Working Capital

Working capital as of the end of June 2022 amounted to kEUR 37,015, higher as compared to the end of December 2021 (kEUR: 33,260). This increase can be largely attributed to the build-up of inventories during the first half of 2022 for upcoming machines to be delivered in the remainder of the year, partially offset by a decrease in the balance of trade receivables and an increase in customer down payments received as of June 2022.

The working capital intensity metric, which is computed based on revenues over the last twelve months decreased to 43% at the end of June 2022, reflecting the improved topline performance of the business.



Working Capital (%)



OPPORTUNITITES AND RISKS

The opportunities and risks classified as action relevant on pages 72-78 in the Annual Report 2021 have been reviewed and are still considered relevant as of the issue date of this report. For further information on previously identified risks and opportunities, please refer to the detailed description in our Annual Report 2021, which is available on the Company's website <u>www.slm-solutions.com</u> in the "Investor Relations" section under "Reports & Publications" and further under "Reports".

FORECAST

In November 2021, SLM Solutions announced guidance for FY 2022 as below:

- Revenue of at least EUR 100.0 million for FY 2022
- Significant improvement in earnings before interest, taxes, depreciation and amortization (EBITDA) for FY 2022, reaching a positive EBITDA on a quarterly basis in the second half of FY 2022.

The Company based its FY 2022 guidance on the assumptions that the supply chain constraints will ease in the second half of 2022, SLM's key markets in Europe, the US and Asia do not experience any significant COVID-19 restrictions and that the company is able to ramp-up its production of the NXG XII 600 as planned.

The Company expects the challenging supply situation especially in regards to electronic components to remain difficult until at least the end of the year. However, the demand for metal additive manufacturing in the Company's key markets remains robust. The first two NXG XII 600 production systems were completed in Q2 2022 and the Company anticipates an acceleration in the pace of deliveries in the second half of 2022.

Accordingly, having considered the performance of the business in the first half of 2022, the Management Board confirms its guidance for FY 2022. To achieve the guidance, it is essential that the Company is able to successfully mitigate the supply chain constraints similar as in the first half of the year which remains the key risk for the Company.



INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six-month period from 1 January to 30 June 2022



INTERIM CONSOLIDATED INCOME STATEMENT

For the six-month period from 1 January to 30 June 2022

| | H1 2022 | H1 2021 |
|------------------------------------------------------------|-----------|-----------|
| (in kEUR unless specified) | Unaudited | Unaudited |
| Revenue | 42,474 | 31,737 |
| Increase/decrease of finished and unfinished stock on hand | 8,425 | 3,906 |
| Other activated contributions | 3,515 | 3,223 |
| Total output | 54,414 | 38,866 |
| Cost of material | (27,504) | (18,128) |
| Gross profit | 26,910 | 20,738 |
| Payroll | (22,845) | (19,286) |
| Other operating income | 2,045 | 834 |
| Other operating expenses | (9,142) | (8,500) |
| EBITDA | (3,032) | (6,214) |
| Depreciation & amortization | (3,778) | (3,744) |
| Earnings before interest and taxes (EBIT) | (6,810) | (9,958) |
| Interest and similar expenses | (2,516) | (2,611) |
| Interest & Other Income | 17 | 22 |
| Earnings before taxes | (9,309) | (12,547) |
| Tax payable | 203 | 291 |
| Result for the period | (9,106) | (12,256) |
| Number of shares (in '000s) | 22,704 | 19,779 |
| Earnings per share* | (0.40) | (0.62) |

*undiluted and diluted, calculated with 22,703,789 shares (Previous period: 19,778,953)



INTERIM CONSOLIDATED STATEMENT OF

COMPREHENSIVE INCOME

For the six-month period from 1 January to 30 June 2022

| | H1 2022 | H1 2021 |
|--------------------------------------------------------------------------------|-----------|-----------|
| (in kEUR) | Unaudited | Unaudited |
| Result for the period | (9,106) | (12,256) |
| Income and expenditure not to be reclassified to profit or loss in the future: | | |
| Actuarial Profit and Loss | 0 | 0 |
| Income and expenditure to be reclassified to profit or loss in the future: | | |
| Income/Expenses from currency conversion | 585 | (14) |
| Other comprehensive income | 585 | (14) |
| Consolidated total comprehensive income | (8,521) | (12,270) |
| Attribution of comprehensive income: | | |
| Shareholders of SLM Solutions Group AG | (8,521) | (12,270) |



INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of 30 June 2022

| | 30.06.2022 | 31.12.2021 | 30.06.2021 |
|------------------------------|------------|------------|------------|
| (in kEUR) | Unaudited | Audited | Unaudited |
| Assets | | | |
| Cash and cash equivalents | 37,093 | 24,998 | 15,475 |
| Trade receivables | 18,643 | 22,231 | 18,030 |
| Inventories | 35,680 | 25,842 | 25,960 |
| Current tax receivables | 39 | 490 | 0 |
| Other non-financial assets | 13,360 | 6,214 | 5,369 |
| Total current assets | 104,814 | 79,775 | 64,835 |
| Intangible assets | 35,460 | 32,601 | 30,166 |
| Property, land and equipment | 34,185 | 35,757 | 37,010 |
| Other financial assets | 240 | 718 | 198 |
| Other non-financial assets | 294 | 101 | 142 |
| Deferred tax liabilities | 638 | 83 | 327 |
| Total non-current assets | 70,817 | 69,261 | 67,843 |
| Total assets | 175,631 | 149,036 | 132,678 |



| | 30.06.2022 | 31.12.2021 | 30.06.2021 |
|----------------------------------|------------|------------|------------|
| (in kEUR) | Unaudited | Audited | Unaudited |
| Equity and liabilities | | | |
| Trade payables | 10,069 | 11,008 | 8,153 |
| Financial liabilities | 33,930 | 60,453 | 3,640 |
| Other non-financial liabilities | 13,122 | 7,872 | 8,569 |
| Provisions | 3,847 | 4,896 | 5,311 |
| Tax provisions | 246 | 7 | 11 |
| Total current liabilities | 61,214 | 84,236 | 25,684 |
| Financial liabilities | 73,243 | 20,112 | 86,858 |
| Pensions and similar obligations | 6,566 | 6,304 | 7,221 |
| Other financial liabilities | 748 | 771 | 771 |
| Other non-financial liabilities | 48 | 0 | 44 |
| Provisions | 111 | 111 | 97 |
| Deferred tax liabilities | 5,974 | 4,831 | 6,364 |
| Total non-current liabilities | 86,689 | 32,129 | 101,355 |
| Total liabilities | 147,902 | 116,366 | 127,039 |
| Total equity | 27,729 | 32,671 | 5,639 |
| Equity and liabilities (total) | 175,631 | 149,036 | 132,678 |



INTERIM CONSOLIDATED STATEMENT OF CASHFLOWS

For the six-month period from 1 January to 30 June 2022

| | H1 2022 | H1 2021 |
|--------------------------------------------------|-----------|-----------|
| (in kEUR) | Unaudited | Unaudited |
| Result for the period | (9,106) | (12,256) |
| Depreciation. amortization and impairment losses | 3,778 | 3,744 |
| Interest expenses | 2,516 | 2,611 |
| Interest income | (17) | (22) |
| Income tax | (203) | (291) |
| Change in assets and liabilities | (7,499) | (4,924) |
| Inventories | (9,837) | (5,190) |
| Accounts receivable | 3,588 | (4,581) |
| Pensions and similar obligations | 261 | 239 |
| Liabilities | (939) | 1,171 |
| Provisions | (1,049) | 229 |
| Other assets and liabilities | 478 | 3,208 |
| Income taxes paid | 0 | 0 |
| Net cash flows from operating activities | (10,531) | (11,138) |



| | H1 2022 | H1 2021 |
|-----------------------------------------------------------------------------------|-----------|-----------|
| (in kEUR) | Unaudited | Unaudited |
| Cash flows for investments in intangible assets and property, plant and equipment | (1,741) | (1,054) |
| Investments in development costs | (3,515) | (3,223) |
| Interest received | 17 | 22 |
| Net cash flows from investment activities | (5,239) | (4,255) |
| Contribution from convertible bond | 30,213 | 15,000 |
| Cash outflows for loans | (665) | (666) |
| Repayment of lease liabilities | (172) | (116) |
| Interest payments | (1,833) | (2,440) |
| Net cash flows from financing activities | 27,542 | 11,778 |
| Net decrease in cash and cash equivalents | 11,772 | (3,614) |
| Change in financing funds due to exchange rate changes | 323 | 225 |
| Cash and cash equivalents at the start of reporting period | 24,998 | 18,864 |
| Cash and cash equivalents at the end of reporting period | 37,093 | 15,475 |



INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six-month period from 1 January to 30 June 2022

| (in kEUR) | Subscribe d capital | Capital reserve | Consolida ted loss for the period included in retained earnings | First time applicatio n reserve | Foreign exchange equalizatio n reserve | Other reserves | Equity |
|----------------------------------------------|------------------------|--------------------|--------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------------------|-------------------|----------|
| As at 01 January 2022 | 22,702 | 134,322 | (121,964) | (549) | (544) | (1,296) | 32,671 |
| Consolidated group result | | | (9,106) | | | | (9,106) |
| Equity from convertible bond | 2 | 3,577 | | | | | 3,579 |
| Change of equity from foreign currency | | | | | 585 | | 585 |
| As at 30 June 2022 | 22,704 | 137,899 | (131,070) | (549) | 41 | (1,296) | 27,729 |
| As at 01 January 2021 | 19,779 | 100,583 | (101,588) | (549) | (656) | (1,800) | 15,769 |
| Consolidated group result | | | (12,256) | | | | (12,256) |
| Equity from convertible bond | | 2,141 | | | | | 2,141 |
| Change of equity from foreign currency | | | | | (14) | | (14) |
| As at 30 June 2021 | 19,779 | 102,725 | (113,845) | (549) | (670) | (1,800) | 5,639 |



NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six-month period from 1 January to 30 June 2022

NOTE 1: BASIS OF PREPARATION

The interim consolidated financial statements were prepared in line with the principles of International Financial Reporting Standards (IFRS), as applicable in the European Union, as well as with additional applicable provisions pursuant to Section 315e (1) of the German Commercial Code (HGB).

The interim consolidated financial statements have been prepared on the basis of amortized, historical cost of acquisition or production, and are presented in thousands of Euros (kEUR). Minor differences in figures can occur as the result of commercial rounding.

The interim consolidated financial statements were not audited by KPMG AG Wirtschaftsprüfungsgesellschaft or any other third party.

NOTE 2: PRESENTATION OF REPORTABLE SEGMENTS

| 1 January to 30 June 2022 (in kEUR) | Machine Business | After Sales Business | Total |
|----------------------------------------|---------------------|-------------------------|----------|
| Revenue | 32,023 | 10,451 | 42,474 |
| Expenditure | (32,691) | (12,816) | (45,507) |
| EBITDA | (668) | (2,365) | (3,032) |
| Depreciation | | | (3,778) |
| Interest | | | (2,499) |
| Income Tax | | | 203 |
| Result for the period | | | (9,106) |



| 1 January to 30 June 2021 (in kEUR) | Machine Business | After Sales Business | Total |
|----------------------------------------|---------------------|-------------------------|----------|
| Revenue | 23,381 | 8,356 | 31,737 |
| Expenditure | (25,997) | (11,954) | (37,951) |
| EBITDA | (2,616) | (3,598) | (6,214) |
| Depreciation | | | (3,744) |
| Interest | | | (2,589) |
| Income Tax | | | 291 |
| Result for the period | | | (12,256) |

NOTE 3: FINANCIAL LIABILITIES

- The financial liabilities are especially impacted by the issue of the third tranche of the Convertible Bond 2020/2026 with a volume of EUR 30.2 million on 14 June 2022. The conversion price is EUR 8.75 with otherwise unchanged conditions compared to the first and second tranche of the Convertible Bond 2020/2026.
- 2. The terms and conditions of the Convertible Bonds 2017/2022, which was issued on 11 October 2017, were amended in 2022. In this context, each bondholder had the option to demand early repayment of all or part of the bonds held by it at the nominal amount plus accrued interest on 11 October 2022 (the "Election Repayment Date") by submitting a corresponding declaration on 8 April 2022. For those investors who have not made use of this option, the terms and conditions of the Bonds have changed, in particular with regard to the Final Maturity Date, 11 October 2024, and the interest rate, which will increase from 5.5% to 7.5% per annum from 11 October 2022.

The part of the Convertible Bonds 2017/2022 due on 11 October 2022 is reported under current financial liabilities.

RESPONSIBILITY STATEMENT

We give our assurance that, to the best of our knowledge and in accordance with the applicable accounting principles, the interim consolidated financial statements give a true and fair view of the net assets, financial position and results of operations of the Group and that the course of business, including the business result and the position of the Group, is portrayed in such a way in the Group Management Report that a true and accurate picture is conveyed and that the significant opportunities and risks of the Group's future development are fairly described.

Lübeck, August 18, 2022

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Sam O'Leary

Dirk Ackermann

Charles Grace